



THE COMPANY

Martin Brattrud

THE COMPANY

MARTIN BRATTRUD

martinbrattrud.com

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Chattanooga • Chicago • Cincinnati • Cleveland • Columbus
Corvallis • Cupertino • Dallas • Dayton • Dearborn • Denver
Des Moines • Detroit • Doha • Dubai • Duluth • Edmonton • Erie
Eugene • Flagstaff • Fort Worth • Fort Lauderdale • Gary
Grand Rapids • Green Bay • Hartford • Honolulu • Houston
Indianapolis • Jacksonville • Kansas City • Knoxville • Kuwait
Lansing • Las Vegas • Little Rock • Lompoc • London
Long Beach • Los Angeles • Louisville • Lubbock • Macau
Madison • Memphis • Menlo Park • Miami • Midland • Milwaukee
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Nashville • New Orleans • New York City • Newark • Oakland
Oklahoma City • Omaha • Orlando • Osaka • Palo Alto
Pasadena • Peoria • Philadelphia • Phoenix • Pittsburgh • Portland
Princeville • Quebec • Raleigh • Redwood City • Richmond
Riyadh • Rochester • Rotterdam • Sacramento • Salem
Salt Lake City • San Antonio • San Diego • San Francisco
San Jose • Santa Barbara • Santa Clara • Santa Rosa • Sao Paulo
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Tempe • Tokyo • Toledo • Toronto • Tucson • Tulsa • Tyler
Vancouver • Waco • Washington D.C. • Wichita • Wilmington

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Martin Bratrud is fully employee owned through
direct shares and our ESOP.

Introduction

Martin Brattrud is the company that delivers on its commitment to craftsmanship and service.

Our aspirations mandate consistently performing at a high level to meet and then exceed the challenges presented to us by the design community, whether it is fabrication of a product, a design detail, or meeting delivery deadlines.

Location



Philosophy



People



Customer Service



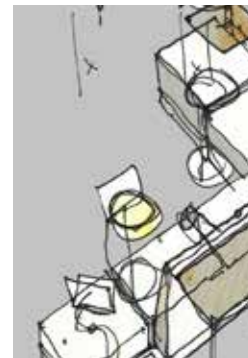
Products



Projects



Designers



Index

4

8

12

18

24

62

76



LOCATION

Martin Bratrud's manufacturing facilities are located in Gardena, California, USA.

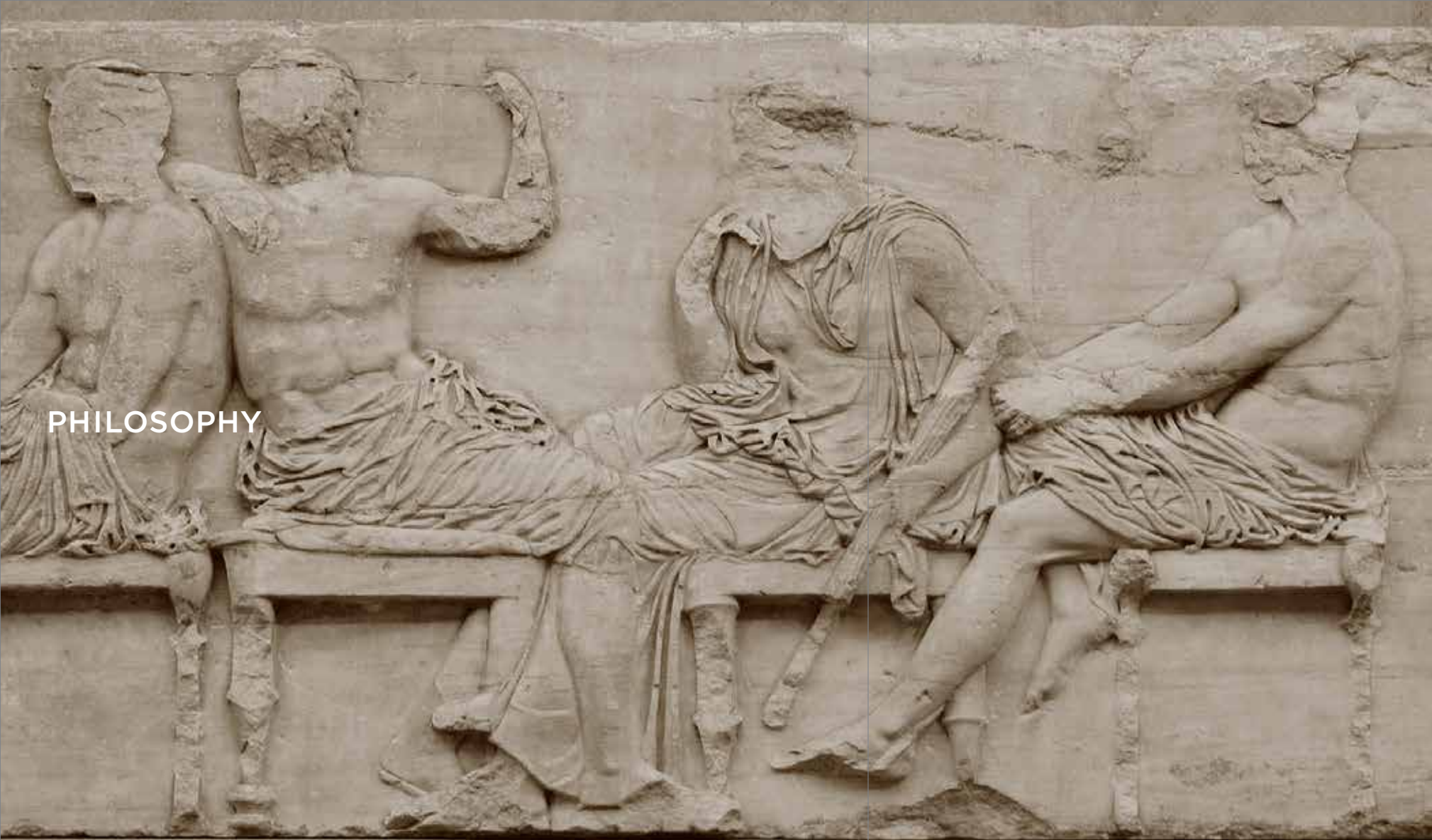


Facilities

Martin Bratrud (MB) was established in southern California in 1946 and remained a regional manufacturer until 1996. Today, MB is a prominent national manufacturer of seating and occasional tables designed to bridge a diversity of markets.



Martin Bratrud has a growing international presence that continues to expand. Our products are made in the USA and shipped worldwide.



PHILOSOPHY

Without craftsmanship,
inspiration is a mere reed
shaken in the wind.

—Johannes Brahms



Always, at Martin Bratrud, our focus is to serve the interior design community in the traditional ways and beyond:

Good design, superior craftsmanship, reliable deliveries, and solid customer service at every step. Uniquely, we engage in open and frequent dialogue with our clients.

Martin Bratrud is the company of today and of the future. MB has the products, the attitude and the people to build upon its history of success.



PEOPLE

Leadership is the ability to translate vision into reality.

— Warren Bennis



Patrick Baxter
Principal – Marketing



Don Baxter
Customer Service Manager



Allan Stratford
Principal – Operations



Tim Penczar
Principal – Sales



Gef Fluker
Vice President – Operations



Erik Perez
Production Manager



Effective leadership and competent management are the key ingredients for our success. Each member of the team is in possession of solid management fundamentals, exhibiting these important traits:

.....
Dedication

Recognizing the need for careful planning and hard work

Realism

Understanding that changes must be made if growth is to occur and being able to adapt without losing focus



.....
Flexibility

Principals' involvement in the business equates to timely responses and resolute decision-making

Experience

Ability to work with and through people to meet objectives



CUSTOMER SERVICE

The magic formula that successful businesses have discovered is to treat customers like guests and employees like people.

—Tom Peters



Every Martin Bratrud employee—sales, manufacturing and administrative personnel—contributes to customer satisfaction through their energy and effectiveness.

The attitude we project as we respond to customer needs in a caring way must reflect our high company standards—every day and in everything we do. Each contact with the customer is an opportunity to strengthen our relationship and the Martin Bratrud brand.



A high level of customer satisfaction is and always will be a primary business objective of Martin Bratrud. Therefore, we define three fundamental terms to guide every MB employee as we work toward a common objective.

Customer Relations

Every interaction between Martin Bratrud and its customers



Customer Satisfaction

The standards by which Martin Bratrud customers evaluate how well MB has fulfilled specific needs

Customer Service

Everything a customer buys from Martin Bratrud except our products

PRODUCTS



The details are not the details.
They make the design.

— Charles Eames





Reveal Collection



Kurve Collection



Blackburn Collection



Fold Collection



Gleneagles Collection



Serif



Occhio



Bristol



Monument



Fold

While Martin Bratrud offers an extensive collection of products, we are also willing to modify or build a design to better meet a client's needs and project requirements.

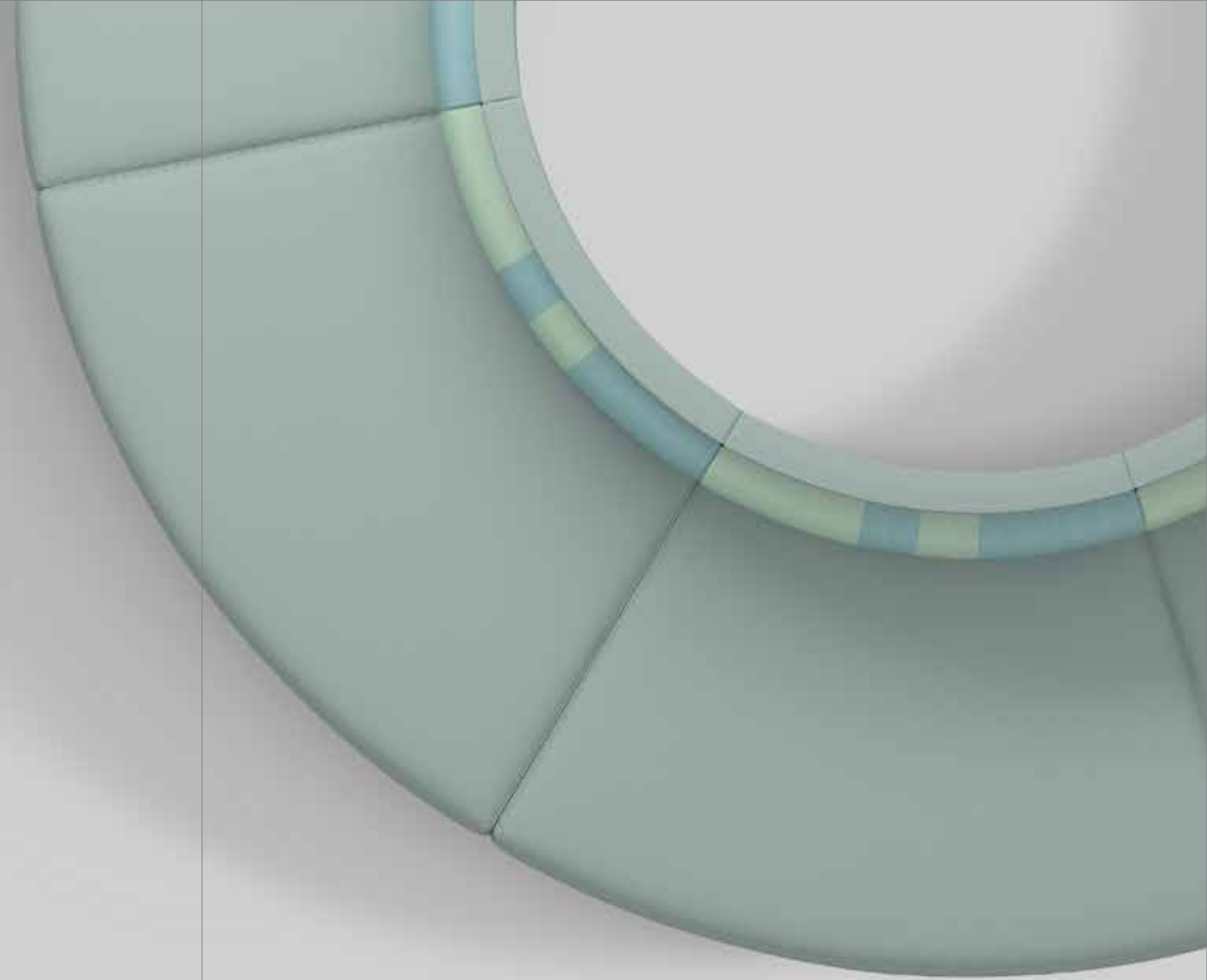
MB has schedules and commitments to meet, but we remain open and flexible to help a client meet specific delivery needs.

BANQUETTES





Monument





La Purisima

La Moye



La Jolla

Banquettes

Lakeside



Reveal

Diverse in style and function, Martin Bratrud products are suited for a broad spectrum of contemporary business environments: corporate, education, healthcare, hospitality, government, sport stadiums, and retail.

TABLES





Knightswood



Makayla

Links



Braemar

Cor-Bitz



Serif

Bristol



Our furniture is designed to offer exceptional functional flexibility, often serving multiple purposes in a given space.

STOOLS







Urbeyn



Fold



Blarney



Reveal

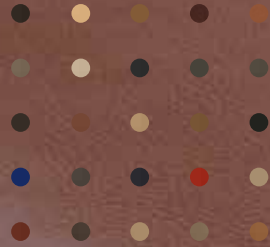


Urbeyn

Martin Brattrud is adept at creating custom design and fabrication solutions. We will modify dimensions, adapt design details and provide special finishes to fit customers' unique needs.

Additionally, we offer occasional tables with wood or metal bases and tops in wood, stone, glass, solid surface or other materials.

Optimum



Harmonia Plus



LEATHERS

Harmonia



Elegance

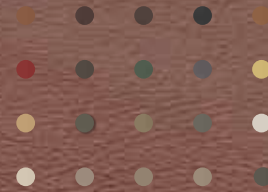


FAUX LEATHERS

Masquerade Carl's Chicago



Masquerade Sierra



Masquerade Pacific Pearl



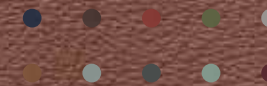
Masquerade New England



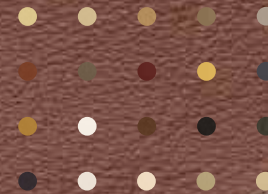
Indulgence



Masquerade NYC



Masquerade Pacific



Masquerade Rockies



A wide-angle photograph of a modern cinema interior. The room features tiered, plush leather seating in shades of brown and tan. The walls are finished with vertical, ribbed wood paneling, and the ceiling is a grid of recessed lighting. A large screen at the front displays a historical scene with a suspension bridge and a harbor. The word "PROJECTS" is overlaid in white text on the left side of the image.

PROJECTS

Each client is a partnership;
a dialogue; each project is a
unique opportunity to excel.

—Martin Bratrud



Corporate

A&E Networks
Activision
Adobe
Alliance Insurance Company
Amgen
Amtrak
Andersen Consulting
AOL
Apple
Applied Medical
Ask.com
Autodesk
Avid
Bank of the West
Barclays
Biogen
Boeing

Brobeck Phleger & Harrison
California United Bank
Capital Group
CBRE
Cherry Beckaert & Holland
Chevron
Cisco
City National Bank
City of Hope
Cleary Gottlieb
Coca-Cola
Coldwell Banker
Comcast
ConocoPhillips
Concert Global
Communications
CondeNast

Crowe Horwath
Cushman & Wakefield
Dadeland Mall
Dallas Convention Center
Deloitte, Canada
DirecTV
Discovery Channel
Disney
Dreamworks
Dow Lohnes
Dubai Mall, UAE
Duke Endowment
E-Trade
Ebay
Endeavor
Endurance Atlanta
& Bermuda

Emaar, UAE
 Exxon Mobil
 Facebook
 Federal Express
 Fender Guitars
 Fidelity Bank
 Fried Frank,
 Gannett
 Genentech
 General Electric
 General Motors
 Getty Museum
 Girardi Keese
 GoDaddy
 Google
 Grant Thornton
 GSA headquarters
 Hewlett Packard
 HBO
 HKS
 Honda
 IBM
 Intuit
 Irell & Manella
 Invesco
 JCP
 Jones Day
 K+L Gates
 Kaye Scholer
 Kinetix
 Kirkpatrick Lockhart
 KPMG
 LA County Museum
 Latham and Watkins
 LAX Star Alliance
 MCA Universal
 McDonnell Douglas
 Merrill Lynch
 MetLife
 Microsoft
 Morrison & Forrester
 MTV
 Narita Airport, Japan
 National Oilwell
 NBC Sports
 Nebraska Medical Group
 Neiman Marcus
 NetFlix
 Neutrogena
 Nextel
 Nickelodeon

Nike
 Noble Energy
 Nortel, Ontario
 Novell
 O'Melveny & Myers
 Pandora
 Paramount
 Paul Hastings
 PG & E
 Plantronics
 Port of Long Beach
 Reebok International
 Saks Fifth Avenue
 Salomon Smith Barney
 SanDisk
 Sempra Energy
 Sony
 Sprint Spectrum
 Tempe Life
 Technicolor
 Thomson Reuters
 Toyota
 United Airlines / United Clubs
 US Postal Office
 United Talent Agency
 United Way
 Univision
 Vanguard
 Velcro
 Verizon
 VMWare
 Warner Bros.
 Wells Fargo
 Xerox





Higher Education

Amherst University
Arizona State University
Baylor University
Boston University
Brigham Young University
Brown University
Caltech University
Dartmouth College
DePaul University
Drexel University
Duke University
Earlham College
George Washington University
Georgetown University
Harvard University
Illinois Wesleyan University
Indiana University

Johns Hopkins University
Julliard School
Kenyon College
Loyola University Chicago
Loyola Marymount University
Massachusetts Institute
of Technology
Michigan State University
New York University
Ohio State University
Princess Norah University,
Saudi Arabia
Princeton University
Purdue University
Rice University
Rutgers University
Savannah School of Design

Smith College
Smithsonian Institute
Soka University
Stanford University
Texas A & M University
Texas Women's University
Tufts University
Tulane University
University of California,
Berkeley
University of California, Irvine
University of California,
Los Angeles
University of Dallas
University of Houston
University of Iowa
University of Illinois

University of Kansas
University of Louisville
University of Massachusetts
University of Michigan
University of Notre Dame
University of Pennsylvania
University of Portland
University of San Francisco
University of Southern
California
University of Utah
University of Wisconsin
Washington University
William Smith Morton
Library
Worcester State University
Yale University



Hospitals

Barrow Medical Center
 Berkshire Cancer Center
 Beth Israel Hospital
 Blue Cross/Blue Shield
 Boston University Autism
 Center
 Cardinal Health
 Cedars Sinai
 Hoag Hospital
 Horizon/Blue Cross
 Huntsman Hospital
 Johns Hopkins Hospital
 Los Angeles County Hospital
 Lous Ruvo Clinic
 Mayo Clinic

Morristown Hospital
 New York Presbyterian
 Hospital
 Palo Alto Medical Facility
 Phoenix Children's Hospital
 Portland Health Clinic
 Seattle Children's Hospital
 SIDRA Medical, Kuwait
 Stanford Cancer Center
 UCLA Medical Center
 University of San Francisco
 Medical Center
 VA Long Beach
 Veterans Health Administration
 Wishard Hospital



Stadiums

Anaheim Mighty Ducks	Los Angeles Dodgers
Baltimore Orioles	Galaxy StubHub Center
Baltimore Ravens	Madison Square Garden
Boston Red Sox	Meadowlands
Brooklyn Nets	Miami Dolphins
California State Stadium	Minnesota Twins
Sacramento Stadium	New Orleans Pelicans
Cincinnati Reds	New York Yankees
Colorado Rockies	Pittsburgh Pirates
Dallas Cowboys	Rosebowl
Houston Astros	San Diego Chargers
Houston Texans Reliant	San Francisco 49ers
Indianapolis Motor Speedway	Santa Anita Racetrack
Jacksonville Jaguars	Seattle Seahawks
Kansas City Chiefs	Tampa Bay Buccaneers
Los Angeles Angels	Texas A&M Stadium
Los Angeles Lakers	Texas Tech Stadium



Government

9th Circuit Court of Appeals
 Bolling Federal Building
 Bureau of Overseas
 Buildings Operations
 Defense Finance and
 Accounting Service
 Department of Justice,
 Southwestern Laboratory
 Department of Veterans Affairs
 Ellsworth AFB
 Federal Appeals Court
 Federal Aviation Administration
 Financial Management Division
 Fort Benning Army Base
 Fort Leonard Wood AFB
 Georgia World Congress
 Hanscom AFB

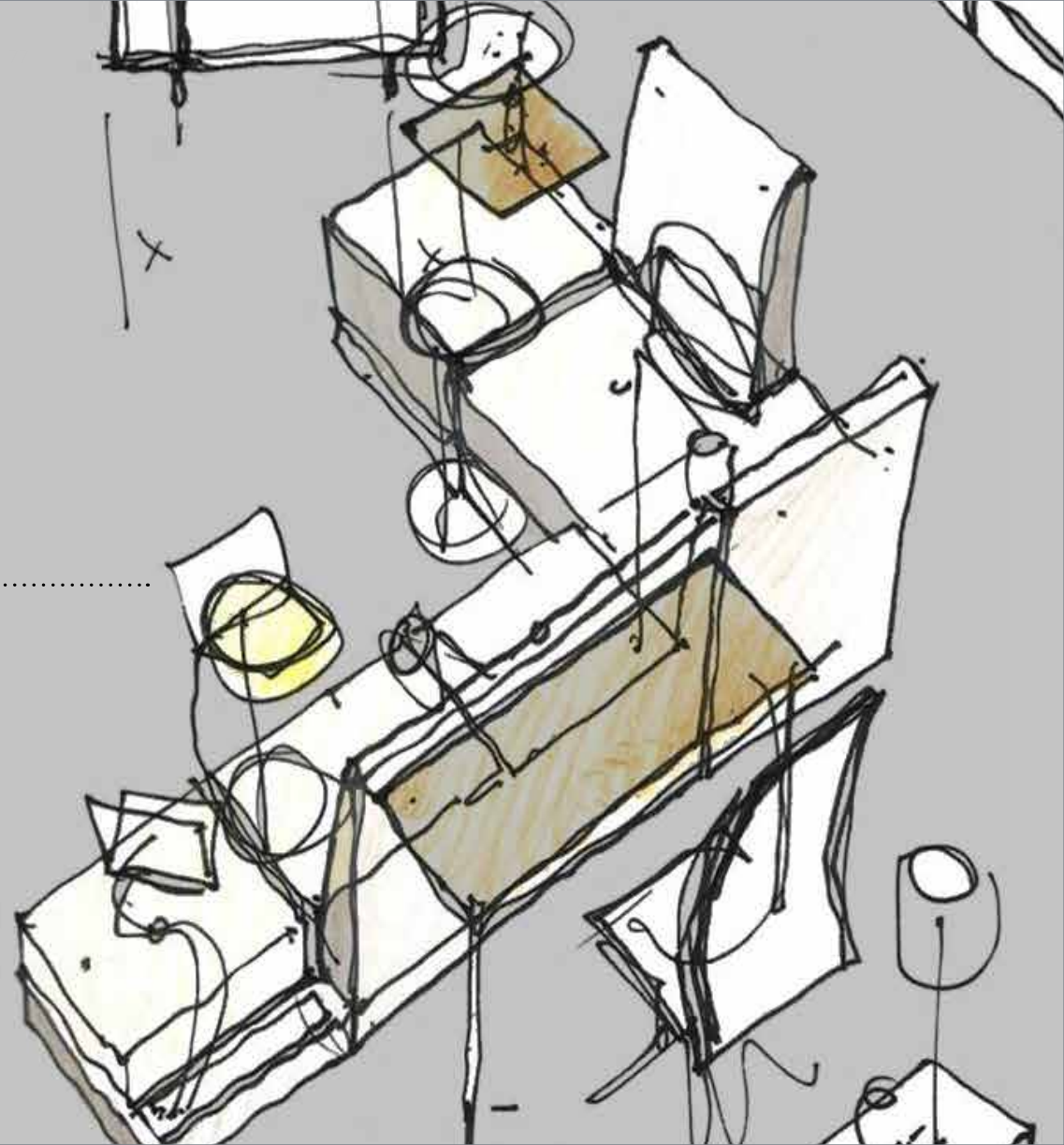
Kadena AFB / Battlespace
 Flight Services
 Marine Corps Community
 Missile Defense Agency
 MLK Federal Building
 NASA Langley Res. Center
 National Guard, Arizona
 Naval Air Station PAX River
 Tactical Office Solutions
 US Air Force / Combat &
 Mission Support
 US Army Corps of Engineers
 US Army Morale & Welfare
 US Court of Appeals,
 Los Angeles
 US Court of Appeals,
 Minneapolis

US Court of Federal Claims
 US Customs House
 US Department of Education
 US Department of State
 US District Court
 US District Court of
 Kansas City, Missouri
 US District Court of New York
 US District Court of Oregon
 US District Court of Texas
 US District Court,
 Northern California
 US District of Appeals,
 New York
 US Marshals
 Vandenberg AFB

DESIGNERS

Over the past three decades, Martin Bratrud has commissioned collections from some of the world's most prominent designers and architects.

While differing in background and approach, each of these extraordinary men and women bring a singular intelligence and creativity to the process of design. We greatly value the unique perspectives, talents and contributions of each to the success of our company.



Lisa Bottom



Alan Dandron



Collin Burry



Brian Graham

Brian Kane



Debra Lehman-Smith



Gary Lee



Avery Handy

Primo Orpilla



Richard Riveire



Lee Pasteris

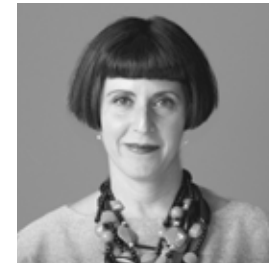


Lauren Rottet

Adam Stover



Ed Wood



Niki Varadi



Alec Zaballero

For nearly seventy years, Martin Bratrud has been a Los Angeles-based manufacturer furniture of exceptional quality, providing our clients with well-crafted products.

From concept to execution, Martin Bratrud furniture represents the strength of our commitment to each project, and to the needs of the architecture and design community as a whole.

We look forward to many more decades of providing great design, exacting craftsmanship and responsive customer service. In our past success, lies the foundation for building a stronger future.