Martin Brattrud

GUARANTEED FREIGHT PROGRAM

All ADP orders will ship Guaranteed Freight.

Optional Guaranteed Furniture Freight Program

Martin Brattrud offers the opportunity to provide a fixed freight cost at the time of purchase order placement. Martin Brattrud has negotiated preferential rates with freight carriers to provide their clients with guaranteed freight rates.

Refer to the chart to determine the zone to which Martin Brattrud designs are to be shipped and then calculate your fixed freight costs as a percentage of the COM NET price. Martin Brattrud will ship all furniture orders via Martin Brattrud

Guaranteed Furniture Freight Program unless customer has advised on their purchase order of other specific shipping instructions. Martin Brattrud will select the carrier and will include your precalculated fixed freight rate as a part of your invoice.

Martin Brattrud has a minimum freight charge of \$175.00 NET per shipment. All freight charges are for normal delivery to the dock only and include cartoning. The title of goods changes when merchandise leaves Martin Brattrud's dock. Any subsequent damage and all freight claims are the responsibility of the purchaser. All shipments outside the continental United States are on a special quote basis only.

Zone #3 Zone #1 11% 8% Arizona Alabama Connecticut California Delaware Nevada

District of Columbia

Florida Georgia Illinois Indiana

Zone #2 9% Kentucky Arkansas Maine Colorado Maryland Massachusetts Idaho Iowa Michigan Kansas Mississippi New Hampshire Louisiana Minnesota New Jersey Missouri New York Montana North Carolina Nebraska Ohio

New Mexico

Oklahoma

Oregon

Texas

Utah

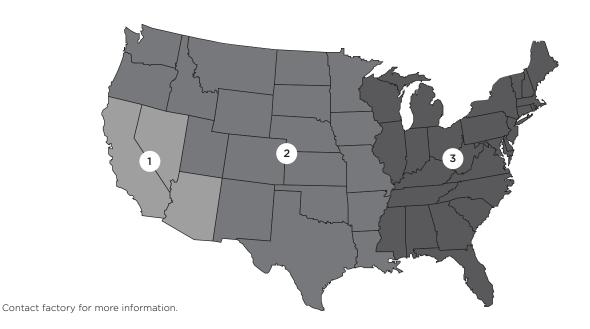
North Dakota

South Dakota

Washington

Wyoming

Pennsylvania Rhode Island South Carolina Tennessee Vermont Virginia West Virginia Wisconsin



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